

# Leadership Development Program: Coaching and Growing a Team



Presented by Dr Adrian Bertolini

**Melbourne**  
Monday 30<sup>th</sup> October, 2017

**Time**  
9.00am – 3.30pm  
(Reg. from 8.30am)

**Venues**  
Milanos Brighton  
4 The Esplanade,  
Brighton, Vic 3186

**Cost: group discounts available**  
Earlybird: \$297 inc GST  
Full fee: \$330 inc GST  
Includes: 6hr workshop, certificate,  
morning tea and lunch

## Workshop Outline

One of the significant challenges within schools is developing and growing leadership amongst staff so that schools can be not only effective but agile in addressing the ever changing landscape of education.

This workshop is the third of three workshops designed to provide an evidence-based viable framework for developing the capabilities of school leadership teams. This session explores the aspects to be responsible for as you coach and grow the capacity of your team to deliver on the agreed upon goals. Participants will explore how to build and/or restore trust, practice having difficult conversations and complete their action plan for their team goals. All participants will receive the support research and articles as well as post-session review notes.

### Intentions

- To explore how the what you need to provide as a leader depends on the situation and the person
- To deepen our understanding of building trust in our relationships
- To practice actively listening and empathising with people
- To use the 13 behaviours of relationship trust to build our capacity to have “difficult conversations”

The session explores a range of topics including

- Situational Leadership: Hershey-Blanchard
- Relationship Trust: Steven M.R. Covey
- Active Listening Exercises
- Difficult Conversations Role Playing
- Planning: Completing the Strategic Action Plan to achieve our Team Goals

***This workshop is designed for Aspiring, Middle & Senior Leaders of Primary & Secondary schools***

## About Dr Adrian Bertolini



**Adrian** is the Founder & Director of Learning of Intuyu Consulting. He is one of Australia's foremost thought leaders on practical and real education that empowers and develops resilient, independent learners. Whilst his journey began as an engineer and Senior Lecturer in Aerospace Engineering at RMIT University, Adrian has worked across Australia, with students and teachers in primary, secondary and tertiary environments, to create authentic learning structures and experiences. Adrian is much sought after by schools for his simple and effective presentations that not only challenges people to think deeply but also provides listeners with the practical "how's" to move forward. He is constantly acknowledged for being an engaging, passionate and knowledgeable speaker and facilitator.

# REGISTRATION FORM

## Leadership Development Program: Coaching and Growing a Team

I/we will be attending: (please tick choice)

Melbourne  Monday 30 October, 2017 - Earlybird ends 22/09/17

**Venue:** Milanos Brighton 4 The Esplanade, Brighton, Vic 3186

**Time:** 9.00am – 3.30pm

**Cost:** Earlybird- \$297.00 inc gst  
Full fee - \$330.00 inc gst

**Discounts:** 5% for groups of 2-4, 10% for groups of 5+, discount will be applied to either earlybird or full fee at time of invoice.

*If participant names cannot be provided at this stage please place TBA in name of attendee, then provide names when confirmed.*

Name of Attendee (CAPITALS please)	Mobile	Email Address

School: \_\_\_\_\_

Address: \_\_\_\_\_

Suburb: \_\_\_\_\_ Postcode: \_\_\_\_\_ Phone: \_\_\_\_\_

PD Co-ordinator: \_\_\_\_\_ Purchase Order No: \_\_\_\_\_

Business Manager/Accounts Email for Invoice: \_\_\_\_\_

**Return completed form via email or mail to Intuyu Consulting:**

**Post:** 21 Charming St, Hampton East Vic 3188

**Email:** [office@intuyuconsulting.com.au](mailto:office@intuyuconsulting.com.au)

**Online registration available**

**Phone:** 0411 270 277

**Website:** [www.intuyuconsulting.com.au](http://www.intuyuconsulting.com.au)

Upon receipt of the registration form you will be **emailed** a confirmation of registration, and a **Tax Invoice** for payment.

### Terms and Conditions

**Payment methods:** Direct Deposit preferred method of payment within 14 days upon issue of invoice.

**Booking Conditions:** By submitting this form you are confirming that you have been given financial approval by the school/organisation to attend the workshop and that you have read and understood the terms and conditions.

**Cancellation fees apply:** If you (the participant) are unable to attend for any reason we ask that you notify us immediately in writing.

If you cancel, withdraw or fail to attend the event within ten (10) business days of the scheduled date, you are liable for the full cost of the fees.

If this has occurred between eleven (11) and thirty (30) business days prior to the event, then a 25% administration charge will apply.

All cancellations must be in writing and emailed to us: [office@intuyuconsulting.com.au](mailto:office@intuyuconsulting.com.au)

**Registration is transferable** to another person from your organisation if the registered person is unable to attend the workshop. Notification via an email to [office@intuyuconsulting.com.au](mailto:office@intuyuconsulting.com.au) is required

**Cancellation of an event** by Intuyu Consulting: In the event of insufficient applications, the programs will not proceed and registration monies will be fully refunded. In the event of the program being cancelled, registration monies only will be refunded as Intuyu Consulting will not accept liability for the payment of any other associated costs.

**Payment of registration:** All registration payments must be made prior to workshop commencement. \*Early Bird rate must be paid by the invoice due date otherwise we reserve the right to re-invoice at the standard rate.